

# E-RATE YEAR 13 (2010/2011) RFP

## Network Electronics, Internet Access, and Hardware Maintenance

### Anthony Independent School District

January 11, 2009

Anthony Independent School District is seeking proposals for the upcoming Year 13 round of E-Rate. The District is soliciting proposals for the purchase of network electronics at three sites.

#### Service Provider Criteria and Contract Requirements

##### **AISD wishes to take advantage of E-Rate funding discounts.**

The successful bidder(s) will be responsible for participating in the Federal E-Rate program.

In addition, the District may use this bid to issue purchase orders and pay for items on a purchase order that are not eligible for E-RATE discounts. The District will pay the vendor using District funds for these purchases.

Prices must be held firm for the duration of the E-Rate Year 13 fiscal year ending September 30, 2011 or until all work associated with the project(s) are complete (including any SLD approved extensions)

These projects and services depend on partial funding from the E-rate program.

- Applicant expects each Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.
- All contracts entered into as a result of this RFP will be contingent upon the specific funding of the FRN at the percentage rate submitted for.
- The maximum percentage the Applicant will be liable for is the pre-discount amount minus the funded amount as shown on the form 471 Block 5. The Service Provider will be responsible for invoicing the Schools and Libraries Division for the funded amount.
- NO billing or work can take place before July 1, 2010.
- In the event of questions during the E-Rate audit process, the successful vendor is expected to reply within 3 days to questions associated with their proposal.
- The contractor is responsible for providing a valid SPIN (Service Provider Identification Number) at the time the bid is submitted
- ***The contractor is responsible for providing an FCC Registration Number (FRN) with their proposal and evidence of being in green light status. Any potential bidder found to be in Red-Light Status will be disqualified from participation in the bidding process and will be considered non-responsive.***
- All work is subject to the 100% approval of the project or purchase by the FCC under the E-rate discount program of the Telecommunications Act of 1996.
- No change orders will be allowed for the work resulting from this posting.
- The Service Provider will be required to send copies of all forms and invoices submitted to SLD prior to invoicing the SLD to the District for our records.

All Service Providers will be responsible for procuring the discounted amount from the SLD. Applicant will not provide the form 472 (Bear form reimbursement process). The Applicant reserves the right to deny any or all proposals associated with this RFP, even with SLD funding approval. The district reserves the right to accept the pricing proposal solely dependent upon SLD approval.

**Prospective Service Providers will be required to submit three references, with the proposal describing experience with comparable projects in the K-12 customer market, their SPIN number and their FCC Registration Number (FRN). Failure to supply these documents may be considered grounds for disqualification.**

In addition, the district reserves the right to fund, (proceed with project or purchase) or not to fund regardless of E-rate approval.

Proposals must be received by our office no later than Saturday, February 8, 2010

All proposals are to contain costs for taxes and shipping as separate items.

Proposals must be submitted in writing to:

Anthony Independent School District Attn: Karen Elmore Director of Finance 840 Sixth Street  
Anthony, Texas 79821

All requests for information (RFI) should be made in writing via e-mail to Ruben at Rflores@anthonyisd.net. Be aware that all parties will be copied on the questions and responses.

## **Proposal Evaluation**

It is anticipated that a contract will be made with the provider whose proposal is determined to be in the overall best interest of the District. The main evaluation considerations are price, industry experience, and qualifications.

## **SCOPE OF WORK**

The District has provided manufacturer preference but is willing to accept proposals featuring other equipment that is functionally equivalent. Preference will be shown to proposals that feature the manufacturer quoted in this RFP. AISD would also like additional quotes for refurbished equipment based on the same list.

## **Network Electronics**

- Switches
  - PoE gigabit Ethernet Switches with IEEE 802.3af standard.
- Cisco router
- Cisco asa firewall
  - Vpn capabilities
- Hardware Wireless LAN (WLAN) controller
  - Capable of supporting up to 44 access points

## **Internet Access**

Internet Service Provider(s) is/are needed to deliver the following features: Standard Internet service, IP address allocation, Domain Name Service, Domain name registration. We are looking for the most cost effective way to deliver needed bandwidth and will consider a bandwidth upgrade ranging from 6 to 15Mb delivered over a fractional T3.

## **Hardware Maintenance Agreements**

Seeking Cisco SmartNet contracts. A breakdown of the devices to be covered is listed below

<b>Qty</b>	<b>Part No.</b>	<b>For Product</b>
1	CON-SNT-26XX	CISCO2651XM
1	CON-SNT-PIX515ER	PIX-515E-R-DMZ-BUN
1	CON-SNT-WS-C4507	WS-C4507R
2	CON-SNT-WS-C4506	WS-C4506
6	CON-SNT-C2950G48	WS-C2950G-48-EI
8	CON-SNT-C3550SMI	WS-C3550-24PWR-SMI
1	CON-SNT-C2950G24	WS-C2950G-24-EI
44	CON-SNT-1231GAK9	AIR-AP1231G-A-K9
1	CON-SNT-3825CCME	Cisco3825-cme/k9
1	CON-SNT-WS-2924	WS-C2924M-XL-EN
4	CON-SNT-356048PS	WS-C356048PS-S
1	CON-SNT-356024PS	WS-C356024PS-S